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# THE *INVESCO* Alternative

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Dedicated to helping you ...

## ... Achieve Financial Independence

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Registered Investment Advisors - Certified Public Accountants - Real Estate Brokers  
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### *INVESCO* Portfolio Management Update

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An article in the March 14th Businessweek said that Harvard's endowment "returns were up 11 percent in the past year, beating the school's own benchmark, yet trailing the 13 percent that was the median for a broad group of institutional investors, according to consulting firm Wilshire Associates." The Standard & Poor 500, a broad measure of the market, was up 12.8% for 2010.

How did we do for our clients? We are proud to say that the average return for all of the Charles Schwab portfolios we manage was 18.4%, putting us once again in the top 5% of professional portfolio managers!

Here is our track record as of December 31, 2010\* :

|            | <u>1YR</u> | <u>3YR</u> | <u>5YR</u> | <u>10YR</u> |
|------------|------------|------------|------------|-------------|
| S&P        | 12.8%      | -5.1%      | +0.2%      | -0.5%       |
| INVESCO    | 18.4%      | -2.4%      | +2.5%      | +3.8%       |
| Difference | 5.6%       | 2.7%       | 2.7%       | 4.3%        |

Maybe a 3 to 5% higher annual return doesn't sound too impressive, but with annual compounding, \$100,000 in the S&P 500 since 6/30/2000 would now put your portfolio value at only \$86,457; our average client's portfolio would be \$151,726, or 75.5% higher. Do the numbers. That's \$65,269 more!

If you have 401(k)s, brokerage accounts or money wasting away in c.d.'s, mutual funds or annuities that INVESCO is not yet managing, don't you think it's time for a change? Call Keith today to set up your account(s) with Charles Schwab, Inc., and have them managed by Chicago Magazine's "5 Star Money Manager" of 2010 (visit our website at [invescollc.com](http://invescollc.com)).

If you open an account by June 30th, 2010, you will be eligible for six months free management, no obligation to continue. We're sure you will be delighted with your performance and the many benefits INVESCO offers: free monthly client dinners

**together, free retirement planning, free financial advice or referrals and free financial seminars on many topics. For a very reasonable additional cost we also have estate planning, trusts, tax preparation by CPAs, real estate acquisition and management and Financial Independence, Real Estate, Landlording and Tax Planning classes at Hersey High School sponsored by District 214.**

**Come join our family! Call Keith now!**

**\*-Note: Past performance may not be indicative of future performance.**

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*Published by Myron J. Gaylord, Keith B. Nyborg, Paul N. Linzer and Ryan J. McNeilly*

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